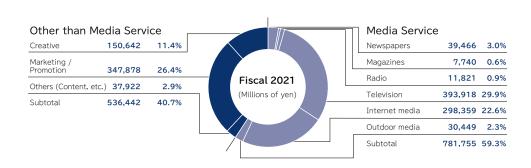
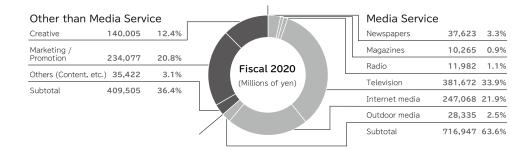
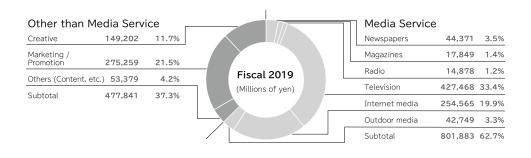
Billings by Type of Service and by Industry of Clients

Billings by Type of Service / Composition Ratio







Billings by Industry of Clients

Millions of yen	Fiscal 2019	Fiscal 2020	Fiscal 2021	
Information / Communications	138,971	123,519	143,212	
Beverages / Cigarettes / Luxury foods	120,253	112,992	124,422	
Automobiles / Related products	135,666	111,120	105,931	
Government / Organizations	27,954	43,340	99,705	
Foodstuffs	79,359	73,445	76,896	
Cosmetics / Toiletries	82,538	67,893	70,635	
Finance / Insurance	66,576	58,463	63,709	
Pharmaceuticals / Medical supplies	56,189	55,269	59,981	
Restaurants / Services	57,181	49,488	58,051	
Distribution / Retailing	53,903	47,419	53,651	
Transportation / Leisure	69,790	35,350	47,247	
Real estate / Housing facilities	48,775	39,695	46,781	
Games / Sporting goods / Hobby supplies	19,295	19,909	28,437	
Apparel / Accessories	25,757	19,461	20,757	
Home electric appliances / AV equipment	19,131	18,818	20,723	
Energy / Materials / Machinery	25,124	21,095	20,113	
Household products	22,520	21,549	19,703	
Publishing	16,562	16,072	18,041	
Education / Medical services / Religion	14,652	13,331	14,142	
Precision machinery / Office supplies	11,270	7,146	6,243	T.
Classified advertising / Other	33,659	30,572	30,430	
				0 60.000 120.000 180.000

Note: Billings by industry of clients and by type of service both refer to domestic billings.